

**Winter  
2002**

[www.villagewestresort.com](http://www.villagewestresort.com)



E-Mail Address: [fun@villagewestresort.com](mailto:fun@villagewestresort.com)

**Newsletter**

[www.sunrisecove.com](http://www.sunrisecove.com)

Please Be Sure To Verify Your Week

**SUNRISE COVE BOARD OF DIRECTORS**

**Mike Hoepfner, President**

**Dale F. Goodman, Treasurer**

**Rod Black, Secretary**

**Tom Underwood, Vice President**

Term Expires 2002

**Dr. Jack Belitz, Director**

Term Expires 2003

*Any input or comments regarding association matters should be mailed to the association president at:*

**Sunrise Cove  
P.O. Box OR  
Spirit Lake, IA 51360**

**ELECTION RESULTS**

*Our congratulations are extended to Dr. Jack Belitz who was elected at the Annual meeting as a Sunrise Cove Representative to the Board of Directors. Dr. Belitz will serve a 2 year term. Our thanks are extended to the other candidates in the election and to all owners who participated in the process.*

**2002 BOARD MEETINGS**

**Thursday, May 9, 2002**

**Thursday, August 8, 2002**

**Friday, November 1, 2002**

**Annual Meeting:**

**Saturday, November 2, 2002**

**2002**

Week Number	Friday to Friday	Saturday to Saturday	Sunday to Sunday
1	Jan. 4-Jan. 11	Jan. 5-Jan. 12	Jan. 6-Jan. 13
2	Jan. 11-Jan. 18	Jan. 12-Jan. 19	Jan. 13-Jan. 20
3	Jan. 18-Jan. 25	Jan. 19-Jan. 26	Jan. 20-Jan. 27
4	Jan. 25-Feb. 1	Jan. 26-Feb. 2	Jan. 27-Feb. 3
5	Feb. 1-Feb. 8	Feb. 2-Feb. 9	Feb. 3-Feb. 10
6	Feb. 8-Feb. 15	Feb. 9-Feb. 16	Feb. 10-Feb. 17
7	Feb. 15-Feb. 22	Feb. 16-Feb. 23	Feb. 17-Feb. 24
8	Feb. 22-Mar. 1	Feb. 23-Mar. 2	Feb. 24-Mar. 3
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15	Apr. 12-Apr. 19	Apr. 13-Apr. 20	Apr. 14-Apr. 21
16	Apr. 19-Apr. 26	Apr. 20-Apr. 27	Apr. 21-Apr. 28
17	Apr. 26-May 3	Apr. 27-May 4	Apr. 28-May 5
18	May 3-May 10	May 4-May 11	May 5-May 12
19	May 10-May 17	May 11-May 18	May 12-May 19
20	May 17-May 24	May 18-May 25	May 19-May 26
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51	Dec. 20-Dec. 27	Dec. 21-Dec. 28	Dec. 22-Dec. 29
52	Dec. 27-Jan. 3	Dec. 28-Jan. 4	Dec. 29-Jan. 5
53			

**MINUTES OF THE 2001 ANNUAL MEETING  
OF THE MEMBERSHIP OF SUNRISE COVE  
TIMESHARE ASSOCIATION, INC.**

The annual meeting of the membership of the Sunrise Cove Timeshare Association, Inc, an Iowa non-profit corporation, was held on the 2<sup>nd</sup> day of November, 2001. The meeting was called to order by Dale Goodman at 9:00 a.m. in the Convention Center at Village West Resort in Spirit Lake, IA.

Mr. Goodman introduced himself as Vice President of the association, and introduced the Sunrise Cove Board: Rod Black, Tom Underwood, Mike Hoepfner, Developer and President of the Board; Ellie Albrecht, the Resort Manager of Village West and Sunrise Cove; and Rick Henrikson, Executive Vice President of Lane Hospitality. He welcomed the members present and gave his opening remarks. Ellie Albrecht was appointed as the Recording Secretary.

The presence of the following owners constituted a quorum, as required by the Association By-Laws in order to conduct further business:

- |                            |                              |                             |
|----------------------------|------------------------------|-----------------------------|
| 1. Beulah J. Imming        | 21. Marvin & Maxine Henrichs | 41. Allen & Ruth Kern       |
| 2. Marilyn Grice           | 22. Ruth O'Connell           | 42. Meredith & Kay Hanson   |
| 3. Steven D. Edwards       | 23. David Ehlers             | 43. Mark & Donna Wibben     |
| 4. Anne & Jeff Hoel        | 24. Pat Glaman               | 44. Ken Simon               |
| 5. Dave Waldron            | 25. Raymond Rohlfs           | 45. Harlen/Sandy Rademacher |
| 6. Sandra McKelvey         | 26. Clarence & Carol Boote   | 46. Clint Heilman           |
| 7. Glen C. Hemiller        | 27. Jim Struble              | 47. Carmen/Darrel Martens   |
| 8. Kenneth & Darlene Harms | 28. Dr. Jack and Joan Belitz | 48. Gary Nanara             |
| 9. Clayton Schuett         | 29. Phyllis Hintz            | 49. Don & Deb Johnson       |
| 10. Bob Hamilton           | 30. Shirley Ludeking         | 50. Sherry Donnahoo         |
| 11. Al Thacker             | 31. Arlene & Ed Meerdink     | 51. Joyce Mellema           |
| 12. Cindy Hintz Rush       | 32. Ken & Elaine Henry       | 52. Louise Rients           |
| 13. Karen K. Meyer         | 33. Harold & Marlyce Bauer   | 53. Judy Fehr               |
| 14. Alan F. Moyer          | 34. Leonard Nyhof            | 54. Bob & Barb VanWyk       |
| 15. Alfred B. Ludeking     | 35. Joanne Fox               | 62. Ken & Arlene Kjeldseth  |
| 16. Michael Card           | 36. Roger & Deb Meyer        | 63. Victor & Marge Scholten |
| 17. Wayne & Clarice Skyrme | 37. Jane & Bill Buege        | 64. Joyce Conner            |
| 18. Lynda Bryan            | 38. Rodger & Eunice Bosshart | 65. Robert & Martha Cannery |
| 19. Angela & Tim Bailey    | 39. Del & Jerry Pragentini   | 66. Charleen Hawe           |
| 20. Mary Erdman            | 40. Denise Kelly             |                             |

Proof of Notice of Meeting was submitted by Mr. Goodman. Steve Edwards confirmed that the Notice of Meeting was received.

Minutes of the 2000 Homeowners Meeting were presented. A motion was made by Victor Scholten to dispense with a reading of the minutes and to accept the minutes of the 2000 Homeowners Association Meeting as presented.

Mr. Goodman presented the Rules of Order for conduct of the election. In this year 2001 election, the owner candidate receiving the most votes at this annual meeting will receive a two (2) year term as an owner member of the board of director.

The Board of Directors election proceeded. Inspectors of the election were Jim Strubel and Kay Hanson.

Mr. Goodman listed the nominees for election to the board and called for additional nominations from the floor. None were received. After a review of election procedures the polls were closed.

Mr. Goodman reviewed the audit of the financial operations of the Sunrise Cove Time-Share Association, Inc. for the year ended December 2000.

Ellie Albrecht, General Manager introduced the resort department managers and gave a brief report of resort operations.

Rod Black, Director of Sales introduced the sales staff.

Dale Goodman introduced Captain Al Thacker and Captain Bob Hamilton of the Village Princess.

Unfinished business:

-None.

New business:

-Mr. Hoepfner stated that a survey will be sent to owners for feedback on future projects at the resort.

-Mr. Hoepfner stated that he is not satisfied how Lane Hospitality has handled the June, 2001 insurance storm claim, as well as increased insurance rates. He will be sending a 60-day notice of cancellation to Lane Hospitality.

-Mr. Goodman stated that maintenance fees were approved by the board showing a 4% increase for 2002.

Mr. Goodman introduced Eric Bueller, RCI Representative, who gave a report on RCI.

Voting results were announced. Dr. Jack Belitz was elected to serve a two (2) year term, as the association representatives of the owners on the Board of Directors.

Conclusion of the formal part of the program.

Mr. Goodman opened the meeting for questions and comments.

-Owners asked questions about the newsletter clarity; board of directors addresses, phone numbers and e-mail address be placed in newsletter; asked for owners to be able to place want ads in newsletter; asked if future annual meetings could be held on a week-end.

-Mr. Hoepfner stated that the new 50-room hotel is under construction; the boat ramp is not a negotiable item at this time.

The meeting was adjourned at 10:30 a.m.

Dear Sunrise Cove Owner:

As I expressed to those who attended the annual meeting this year, it was 14 months ago that Iowa Resort Holdings (IRH) purchased the resort. The past 14 months have been an interesting and informative time. I have had an opportunity to meet and visit with many of you who are unit owners of Sunrise Cove. I want to thank you and I appreciate the support, compliments and letters concerning the changes. Everyone at Village West has pitched in and really worked hard this last year. The entire staff has shown a real commitment to improving the resort. I am often asked how are things coming? Is everything at the resort perfect? Are there things at the resort that need improvement? Today, I must answer yes, things are coming along well. No, everything is not perfect and yes, there is room for improvements in some areas. As I have stated to many of you over the past year. Improvements take time, and they will not happen over night, but they will happen.

Since all of us own some type of week or weeks in one or a variety of units. It is important that each of us, our family members and guests assist in keeping the units in good condition. Understanding the rules that were adopted years ago, of which many were suggested by your own advisory board. There appears to be some confusion with a few members as to the difference between rights, rules and privileges. For example:

**Rights:** You have the right to use your unit the week you own.

You have the right to bank your week or weeks.

Sunrise Cove has an agreement with IRH for your use of the pool and amenities during the week or weeks you own a unit. (per IRH resort rules)

**Do not have the Right: (rules)**

To Destroy property without paying for the damage.

To Yell or use profanity at resort employees or guests in public areas.

To Allow non-owners use owners bonus time or gold cards.

To Turn in your keys and return to the unit without a charge.

To lose keys and not be charged.

**Privilege:** Gold card discounts at the resort and around the area.

Bonus time use.

Using the resort during times other than the week or weeks, you own.

Having access to the Village Princess for shuttles and cruises.

The rental of boat hoists.

Here are a few of the issues that we are looking for solutions to solve past problems.

1. 15 year old systems – telephone, key system and computer software
2. Damage to units by owners, family or friends and also to IRH resort property
3. Owners and guests keeping pets in units
4. Parking trailers in unit parking spaces
5. Minor children running the resort after the 11 o'clock quiet time
6. Abuse of bonus time reservations for non owners by owners
7. Check-out means **out of the unit** / not turn keys in and go back to the unit
8. Out of control loud parties
9. Owners trying to rent bonus time units for their children under 21
10. Abuse of the camp fires after the posted times

For the vast majority of owners, most of the above issues are of no concern. Unfortunately, there is a small group that has forced us to deal with the issues.

Enclosed is a survey and a family usage card. It is very important that you fill out and return. The survey will be very important in decisions and policies as we move into the future. The family usage card will authorize those in your immediate family only to check-in at bonus time rates. In the future, identification will be required upon check-in. If not listed, they will be required to pay resort rates. It is no secret that my goal is to make Village West Resort the best resort at Okoboji and Sunrise Cove where everyone wants to own. I believe together we can make it happen! Thank you for being a part of Sunrise Cove.

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Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

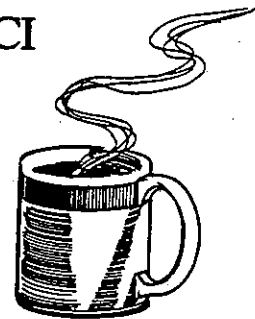
Place  
Postage  
Here

Village West ~ Home of Sunrise Cove  
Attn: Reservations Department  
P.O. Box OR  
Spirit Lake, IA 51360

# Sunrise Cove

Welcomes all Owners, Guests and RCI  
Vacationers to a *FREE*...

Coffee & Donut Party every  
Monday at 9 a.m. in the  
Vacation Room (Level C)



## New Bonus Time Rate (effective February 1, 2002)

Studio Suite	\$ 40/Night	One Bedroom Spa	\$ 70/Night
Executive Suite	\$ 60/Night	Two Bedroom Townhouse	\$ 65/Night
Studio Spa Suite	\$ 60/Night	Three Bedroom Townhouse	\$ 90/Night
L Row -B	\$ 40/Night	L Row -AB	\$ 85/Night
One Bedroom Suite	\$ 55/Night	L Row 14-15 A or B	\$ 85/Night
L Row -A	\$ 55/Night	L Row 14-15 AB (4 bdrm)	\$170/Night
Mansion	\$110/Night	Rustic	\$120/Night

# Sunrise Cove at Village West Resort

This 2002 usage card has been provided to you as a courtesy and convenience. Please read the information below and fill out your card appropriately. After it has been signed by all owners, please fold and mail back prior to any deadlines. Unit owners are responsible for notifying Village West and may do so through other formats if you elect not to use the usage card.

### Bonus Time Pool

Your unit must be placed in the pool at least 2 weeks prior to the start of your week. You will be given credits depending upon how many nights you chose to bank. These credits will then be good for two years from the start date of that week. To utilize these credits (based on availability) please call Reservations no more than two weeks prior to your desired arrival date.

### RCI Program

RCI requires a minimum 2 weeks notice in order to deposit your week into their system. Sunrise Cove will not deposit your week for you. You need to call (800) 338-7777 and have your RCI membership number available.

### Sunrise Cove Rental Program

We suggest at least 2 months notice for Rental Agreements. Rental is not guaranteed. Rates depend on size and week number. You may call (712) 337-3223 ext. 876 for more information.

### Private Rental

Owners are responsible for any damages.

## 2002 Usage Card

Name: \_\_\_\_\_  
 Unit #: \_\_\_\_\_  
 Week #: \_\_\_\_\_  
 Owner #: \_\_\_\_\_

Please indicate below how you plan to use your 2002 week:

Staying for all 7 nights of our week.  
 Staying for part of our week. We will be checking in on \_\_\_\_\_ and checking out on \_\_\_\_\_. The remaining # \_\_\_\_\_ nights will be placed in the bonus time pool.  
 Bonus time pool all 7 nights of our week in exchange for credits to be used at a later date.  
 Our week has been banked with RCI.  
 We want our week submitted into the Rental Program. Please send a Rental Management Agreement.  
 We will be renting our week out privately. The renter's name, address, and phone #: \_\_\_\_\_

Signature of Owner(s) \_\_\_\_\_

Please detach here

Please fold here

Week Number	Friday to Friday	Saturday to Saturday	Sunday to Sunday
1	Jan. 4-Jan. 11	Jan. 5-Jan. 12	Jan. 6-Jan. 13
2	Jan. 11-Jan. 18	Jan. 12-Jan. 19	Jan. 13-Jan. 20
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53			

Please save for future reference.

## Referral Program/Form

We have a new Referral Program in effect starting August 1, 2000. If you have a referral who purchases, you will receive: \$200 Pre Red Week \$150 Shoulder Red Week \$100 White Week \$50 Blue Week

Owner Name \_\_\_\_\_ Owner Number \_\_\_\_\_  
 Friend's Name \_\_\_\_\_ Phone \_\_\_\_\_  
 Friend's Name \_\_\_\_\_ Phone \_\_\_\_\_  
 Friend's Name \_\_\_\_\_ Phone \_\_\_\_\_  
 E-mail \_\_\_\_\_  
 E-mail \_\_\_\_\_  
 E-mail \_\_\_\_\_

## 2002 Sunrise Cove Maintenance Fee Schedule

	Studio	One Bed	Townhouse	Boji B	Boji A	Boji Suit	1 Bed Sp	Rustic	Mansion	New L U	Dbl L Unit
Administration	\$31.80	\$31.80	\$31.80	\$31.80	\$31.80	\$31.80	\$31.80	\$31.80	\$31.80	\$31.80	\$31.80
Maintenance	\$25.50	\$51.00	\$60.39	\$32.89	\$52.32	\$69.54	\$48.44	\$102.03	\$99.70	\$61.93	\$111.47
Recreation Services	\$9.16	\$9.16	\$9.16	\$9.16	\$9.16	\$9.16	\$9.16	\$9.16	\$9.16	\$9.16	\$9.16
Recreation License	\$15.09	\$15.09	\$15.09	\$15.09	\$15.09	\$15.09	\$15.09	\$15.09	\$15.09	\$15.09	\$15.09
Insurance	\$10.02	\$10.02	\$10.02	\$10.02	\$10.02	\$10.02	\$10.02	\$10.02	\$10.02	\$10.02	\$10.02
Utilities	\$39.55	\$71.71	\$83.56	\$43.85	\$66.19	\$95.10	\$68.49	\$136.07	\$133.13	\$85.49	\$148.56
Front Desk	\$16.95	\$16.95	\$16.95	\$16.95	\$16.95	\$16.95	\$16.95	\$16.95	\$16.95	\$16.95	\$16.95
Housekeeping	\$25.11	\$53.25	\$63.62	\$35.43	\$58.07	\$73.72	\$50.43	\$109.57	\$107.00	\$65.31	\$122.79
Annual Audit	\$1.11	\$1.11	\$1.11	\$1.11	\$1.11	\$1.11	\$1.11	\$1.11	\$1.11	\$1.11	\$1.11
Income Tax	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Bad Debt	\$7.72	\$7.72	\$7.72	\$7.72	\$7.72	\$7.72	\$7.72	\$7.72	\$7.72	\$7.72	\$7.72
Reserves	\$30.51	\$46.40	\$52.26	\$35.09	\$47.29	\$57.96	\$44.81	\$78.21	\$76.75	\$53.21	\$86.57
Management Fee	\$21.25	\$31.42	\$35.17	\$23.91	\$31.57	\$38.82	\$30.40	\$51.77	\$50.84	\$35.78	\$56.74
Real Estate Taxes	\$20.50	\$41.06	\$48.64	\$29.40	\$46.82	\$56.02	\$39.00	\$82.22	\$80.34	\$49.88	\$92.18
Maintenance Fee	\$254.28	\$386.70	\$435.49	\$292.42	\$394.12	\$483.02	\$373.42	\$651.72	\$639.62	\$443.45	\$710.16

### THE MAIN EVENT WINTER SCHEDULE

<b>JAN. 26</b>	WINTER GAMES PARTY
<b>FEB. 3</b>	SUPERBOWL PARTY
<b>FEB. 9</b>	MARDI GRAS PARTY
<b>FEB. 14</b>	VALENTINES SPECIAL
<b>FEB. 17</b>	BRIDAL SHOW
<b>MAR. 2</b>	WINTER LUAU
<i>Fishheads Band – Roast Pig - Cost: \$20.00 per person</i>	
<i>10% Gold Card Discount - Call Extension 550 to</i>	
<i>reserve your Tickets, limited ticket sales.</i>	
<b>MAR. 16</b>	ST. PATRICK'S PARTY
<b>MAR. 31</b>	EASTER BUFFET

### 1<sup>ST</sup> ANNUAL OWNER/EMPLOYEE SPRING WORK-A-THON April 13, 2002

We cordially invite you to meet, greet and work with other guests and Village West Employees preparing the Resort for Summer. We will work together and celebrate a job well done with a Picnic. If bonus time is not available, a 2-night hotel stay for \$100.00 will be available. Free Picnic tickets to those who help, otherwise \$5.00 per ticket.

### Kids Birthday Club

*We have birthday packages available for your child's Birthday party at Betsy's. Package includes pizza, soda, ice cream sundaes, swimming, mini-golf and games. Call Tracy at 712-337-3223 extension 444 to plan your child's party today.*

### New Bonus Time Rate

(effective February 1, 2002)

Studio Suite	\$ 40/Night	One Bedroom Spa	\$ 70/Night
Executive Suite	\$ 60/Night	Two Bedroom Townhouse	\$ 65/Night
Studio Spa Suite	\$ 60/Night	Three Bedroom Townhouse	\$ 90/Night
L Row -B	\$ 40/Night	L Row -AB	\$ 85/Night
One Bedroom Suite	\$ 55/Night	L Row 14-15 A or B	\$ 85/Night
L Row -A	\$ 55/Night	L Row 14-15 AB (4 bdrm)	\$170/Night
Mansion	\$110/Night	Rustic	\$120/Night



Sunrise Cove at Village West Resort  
 P.O. Box OR  
 Spirit Lake, IA 51360

PRESORT STANDARD  
 U.S. POSTAGE  
 PAID  
 PERMIT #8  
 SPIRIT LAKE, IA  
 51360

# Sunrise Cove

Welcomes all Owners, Guests and RCI  
 Vacationers to a *FREE*...



Coffee & Donut Party every  
 Monday at 9 a.m. in the  
 Vacation Room (Level C)

## Rental Rates for Timeshare Units

Owners - 70% Rental Program - 30%

Red Weeks 21-39 · May - September

Unit	Weekly Rental	Owner Gets	Nightly Rental	Owner Gets
Mansion	\$2,500.00	\$1,750.00	\$400.00	\$280.00
Rustic	\$2,600.00	\$1,820.00	\$420.00	\$294.00
4-BR Lock-out	\$3,300.00	\$2,310.00	\$530.00	\$371.00
2-BR Lock-out	\$2,000.00	\$1,400.00	\$320.00	\$224.00
2 & 3 BR T.H.	\$1,800.00	\$1,260.00	\$290.00	\$203.00
1 Bedroom	\$1,150.00	\$805.00	\$185.00	\$129.50
Spa/Exec. Studio	\$1,050.00	\$735.00	\$170.00	\$119.00
Studio	\$900.00	\$630.00	\$145.00	\$101.50

White/Blue Weeks 1-20 October-May  
 Weeks 40-52

Unit	Weekly Rental	Owner Gets	Nightly Rental	Owner Gets
Mansion	\$1,670.00	\$1,169.00	\$240.00	\$168.00
Rustic	\$1,735.00	\$1,214.00	\$250.00	\$175.00
4-BR Lock-out	\$2,200.00	\$1,540.00	\$315.00	\$220.50
2-BR Lock-out	\$1,335.00	\$934.00	\$165.00	\$115.50
2 & 3 BR T.H.	\$1,200.00	\$840.00	\$175.00	\$122.50
1 Bedroom	\$770.00	\$539.00	\$110.00	\$77.00
Spa/Exec. Studio	\$700.00	\$490.00	\$100.00	\$70.00
Studio	\$600.00	\$420.00	\$86.00	\$60.20